

# FSA Inmate Medical Cost Management Plan



## Savings Up To 35 - 40%



Imagine the ability to save on average 35-40% or more on the charges for inmate medical claims such as the ones illustrated below. Although you get access to this national corrections network (with 23,123 providers, 135 hospitals, and 8,293 facilities in Florida), PHS will also negotiate with those providers who are not yet network participants to help contain inmate medical costs. This extensive network provides significant discounts for medical services provided outside the jail. The program can work along with any contracts or agreements you have already established to enhance your savings.

## PHS can help you find GREEN in a sea of RED!

**Actual Claims Data and Savings Adjudicated!**

**EXAMPLE 1:**

PROVIDER: QUEST DIAGNOSTIC (*TO PROVIDER PLUS PHS ADMIN FEE)						
Type of Service	Total Charge	Network Discount	Ineligible Charge	Eligible Charge	PHS Admin Fee	Total Paid on Claim*
HepB test	78.00	31.20	-	46.80	9.36	56.16
HepB surf AB	81.12	32.45	-	48.67	9.73	58.40
HepB core AB	88.40	35.36	-	53.04	10.61	63.65
HepA AB	101.92	40.77	-	61.15	12.23	73.38
Hep. C AB	134.16	53.66	-	80.50	16.10	96.60
<b>TOTALS:</b>	<b>483.60</b>	193.44	0.00	290.16	58.03	<b>348.19</b>

**28%**  
Total Savings

**EXAMPLE 2:**

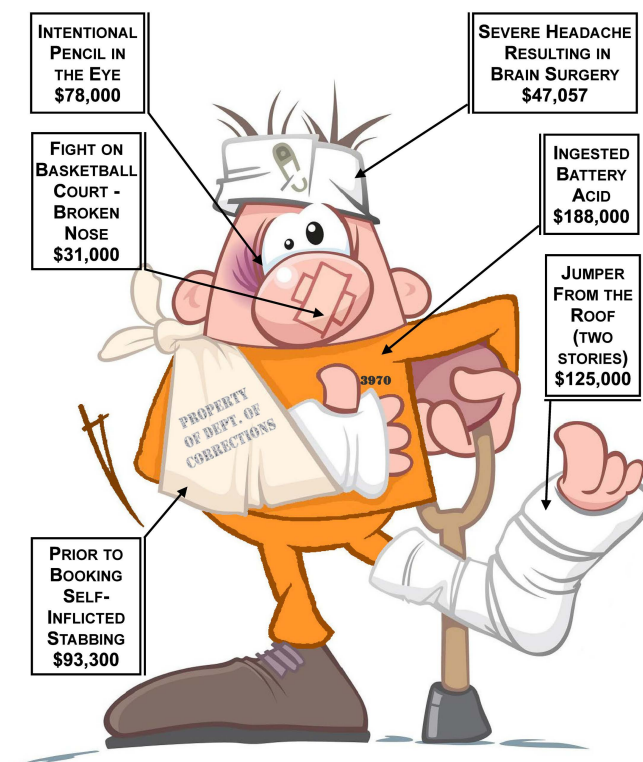
PROVIDER: LAKE CITY MEDICAL CENTER (*TO PROVIDER PLUS PHS ADMIN FEE)						
Type of Service	Total Charge	Network Discount	Ineligible Charge	Eligible Charge	PHS Admin Fee	Total Paid on Claim*
Med-Sur Supp	1.76	0.70	-	1.06	0.21	1.27
Sterile Supp.	13.14	5.25	-	7.89	1.57	9.46
Xray of Hand	736.00	294.40	-	441.60	88.32	529.92
ER Visit	1241.00	496.40	-	744.60	148.92	893.52
<b>TOTALS:</b>	<b>1991.90</b>	796.75	0.00	1195.15	239.02	<b>1434.17</b>

**27%**  
Total Savings

**EXAMPLE 3:**

PROVIDER: TALLAHASSEE MEMORIAL HOSPITAL (*TO PROVIDER PLUS PHS ADMIN FEE)						
Type of Service	Total Charge	Network Discount	Ineligible Charge	Eligible Charge	PHS Admin Fee	Total Paid on Claim*
Pharmacy	10.40	-	10.40	-	-	0.00
IV Solutions	166.75	-	166.75	-	-	0.00
Glucose Test	39.34	15.73	-	23.61	4.72	28.33
Xray of Chest	458.14	431.95	-	26.19	129.58	155.77
CT Angiography	3472.34	2955.53	-	516.81	886.66	1403.47
ER Visit	1143.82	951.37	-	192.45	285.41	477.86
<b>TOTALS:</b>	<b>5290.79</b>	4354.58	177.15	759.06	1306.37	<b>2065.43</b>

**61%**  
Total Savings



Tie these savings back to the Catastrophic Inmate Medical Insurance and the county jails may see a reduction in upfront costs on the claim itself as well as on the excess premiums for those high cost claims.

# FSA Inmate Medical Cost Management Plan



## More Than Just A Network



**Pre-certification:** A toll-free number is provided to the county for the purpose of calling to authorize the inmate for offsite medical treatment. Pertinent information is taken at this time to ensure the county is only responsible for medical services during the inmate's incarceration. Medical claims are only processed and paid if the inmate was in custody at the time of service.

**Scrubbing:** Prime Health's state of the art software is equipped to adjudicate medical claims according to the Center for Medicare and Medicaid (CMS) standards to assure that only appropriate claim charges on bills are reimbursed. Individual edits are performed at the detail claim line level and include industry standard edits such as: Unauthorized/inappropriate services, Incomplete claims, Duplicate claims, Invalid or excessive codes, and Unbundled charges.

**Negotiations/PPO:** Once a claim has been scrubbed for accuracy, Prime Health applies a discount based on the contract held between Prime Health and the provider. If a current contract does not exist, our professional negotiations team will negotiate directly with the provider to achieve the deepest possible discount for the county. Through either the PPO or the negotiations channel, counties stand to receive some of the deepest discounts available in our industry.



**Repricing:** Prime Health accesses its proprietary repricing system which has the ability to fully integrate our deeply discounted PPO network, as well as real time negotiations, and apply those reductions to the medical claims. Our repricing services are performed onsite at Prime Health and our system allows for timely processing of bills and administrative efficiency. Upon each completed processed claim, we will provide you a summary showing the medical service provided and the discount received.

**Reporting:** Prime Health will provide you with reporting to fit your specific needs. Our capabilities range from basic savings reports, to most frequently occurring injuries, or other data specific to your inmate incident mix. We are happy to build any reports that you feel will help you analyze your program.

# FSA Inmate Medical Cost Management Plan



## FL Corrections Network by County



County	Physician	Hospital	Facility	Grand Total
ALACHUA	588	2	93	683
BAKER	12	0	3	15
BAY	58	1	86	145
BRADFORD	2	0	6	8
BREVARD	418	6	218	642
BROWARD	2,758	19	977	3,754
CALHOUN	0	0	2	2
CHARLOTTE	67	2	70	139
CITRUS	71	2	83	156
CLAY	255	1	95	351
COLLIER	305	2	113	420
COLUMBIA	7	0	27	34
DADE	1	0	0	1
DE SOTO	15	0	4	19
DIXIE	0	0	1	1
DUVAL	1,178	5	415	1,598
ESCAMBIA	274	0	116	390
FLAGLER	4	0	32	36
FRANKLIN	17	0	4	21
GADSDEN	4	0	8	12
GILCHRIST	0	0	2	2
GULF	8	0	7	15
HAMILTON	0	0	1	1
HARDEE	26	0	3	29
HENDRY	2	0	12	14
HERNANDO	248	4	101	353
HIGHLANDS	79	1	53	133
HILLSBOROUGH	2,683	9	582	3,274
HOLMES	3	0	1	4
INDIAN RIVER	51	2	62	115
JACKSON	32	0	24	56
JEFFERSON	1	0	3	4
LAFAYETTE	0	0	2	2
LAKE	314	1	142	457

County	Physician	Hospital	Facility	Grand Total
LEE	762	1	272	1,035
LEON	65	2	81	148
LEVY	1	0	11	12
MADISON	13	0	8	21
MANATEE	532	0	168	700
MARION	378	2	150	530
MARTIN	125	0	78	203
MIAMI-DADE	1,008	15	877	1,900
MONROE	5	2	22	29
NASSAU	43	0	26	69
OKALOOSA	223	4	109	336
OKEECHOBEE	7	1	15	23
ORANGE	2,006	8	443	2,457
OSCEOLA	339	3	102	444
PALM BEACH	1,780	12	834	2,626
PASCO	543	5	223	771
PINELLAS	6,050	6	480	6,536
POLK	651	3	172	826
PUTNAM	52	1	19	72
SAINT JOHNS	71	1	56	128
SAINT LUCIE	168	3	101	272
SANTA ROSA	107	2	34	143
SARASOTA	971	2	229	1,202
SEMINOLE	423	1	148	572
SUMTER	18	0	17	35
SUWANNEE	2	0	8	10
TAYLOR	1	0	11	12
UNION	0	0	1	1
VOLUSIA	140	3	205	348
WAKULLA	15	0	4	19
WALTON	142	1	33	176
WASHINGTON	1	0	8	9
<b>TOTAL</b>	<b>26,123</b>	<b>135</b>	<b>8,293</b>	<b>34,551</b>



# FSA Inmate Medical Cost Management Plan



## Process Workflow for the Prime Health Services (PHS) Network

### Step 1:

Sign up! Complete the "New Member Form"



### Step 2:

No Minimum Inmate Requirements!!!

Does an Inmate need offsite medical service? A brief call to PHS will start the process...  
**1-855-404-9857**

### Step 3:

Provide your ID Card to the Medical Provider. This will ensure they have the network and billing information to accurately handle the claim.



### Step 4:

PHS applies contracted discount adjustments to the claim. A summary report and invoice are sent to your facility specified contact.



### Step 5:

Remit payment to PHS based on the invoice received.

Retain claims summary report for auditing and financial backup.



## Money Saved!!!



Should you have any questions or need additional information, please contact the administrators of the FSA Inmate Medical Cost Management Plan, Hunt Insurance Group, LLC, at 1-800-763-4868 or Prime Health Services at 1-855-404-9857.

# FSA Inmate Medical Cost Management Plan



There is a simple 3-step process for sending an inmate off-site for medical treatment

## Step 1:

Notify Prime Health of the medical service need by calling the 24 hour Toll Free Number: **1-855-404-9857**. Provide the following information to the representative:

- Caller's Full Name
- Caller's Title/Position
- Caller's Jail Name including County
- Inmate Name
- Inmate ID Number
- Inmate Date of Birth
- Date of Appointment
- Provider Name
- Reason for Appointment

If you are routed to voicemail, please leave a message with the information above.

## Step 2:

Present to the Hospital or Medical Provider the ID Card provided to you that includes network and billing information in order to ensure the medical bill reaches Prime Health Services for processing. Once the claim has been submitted to Prime Health by the provider, a Claims Summary Report will be produced based on the negotiated rate with the provider and sent to the specified contact at your facility.



## Step 3:

Provide payment to Prime Health Services based on the invoice received. Payment will be verified and distributed to the appropriate providers with an explanation of payment and their negotiated fees. Make payment to:



Prime Health Services, Inc.  
PO Box 628308  
Orlando, FL 32862-8308

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