

2013 FLEET U. S. ONLY

FLEET INFORMATION AND REVISION SUMMARY

The following section is reserved for information relative to Fleet orders and is directed specifically toward Fleet business.

Important: Dealerships and Fleet Customers should cascade this document weekly to all employees involved with Fleet business. For your convenience, items that have been added or modified in this issue are marked as "**new item**" or "**revised**" along with the date.

If you have any questions or need clarification regarding the material included in this document, please contact us at 1-800-34-FLEET and select option 2. Thank you!

Kendra Faber
Manager, Fleet Customer Information Center

PRODUCT INFORMATION

****NEW ITEM** 02/08/13**

2013MY Police Interceptor Sedan (P2L/P2M) & Utility (K7A/K8A) VSO standalone wiring Packages – Now Available for Immediate Ordering

Please also note that we have two new options for a standalone wiring harness on both PI Sedan and Utility. Please see our VSO catalog located in the VSO section of fleet.ford for pricing and order requirements. Please ensure to also include the code 'IHD'. This will place the unit(s) on a VSO hold allowing the orders to show on the VSO reporting as well as give better flexibility when scheduling.

Description	VSO Code
** (NEW) ** PI Utility standalone wiring harness	XAW
** (NEW) ** PI Sedan standalone wiring harness	DAZ

****REVISED** 02/08/13**

2013MY Police Interceptor Sedan (P2L/P2M) & Utility (K7A/K8A) VSO LED Lighting Packages – Now Available for Immediate Ordering

The VSO department has developed alternative color options for our front, rear, and side rectangular LED lighting solutions. (Head lamp and tail lamp options are forthcoming). Please see our VSO catalog located in the VSO section of fleet.ford for pricing and order requirements. Please ensure to also include the code 'IHD'. This will place the unit(s) on a VSO hold allowing the orders to show on the VSO reporting as well as give better flexibility when scheduling.

Description	VSO Code
PI Utility Front Grille & Rear window/trunk decklid ION LED Blue/Blue	XAQ
PI Utility Front Grille & Rear window/trunk decklid ION LED Red/Red	XAR
** (NEW)** PI Utility side mirror ION LED Blue/Blue	XAX
** (NEW)** PI Utility side mirror ION LED Red/Red	XAY
PI SEDAN front Grille LED Blue/Blue	DAV
PI SEDAN rear window & trunk decklid LED Blue/Blue	DAT
PI SEDAN front Grille LED Red/Red	DAW
PI SEDAN rear window & trunk decklid LED Red/Red	DAU
** (NEW)** PI Sedan side mirror ION LED Blue/Blue	DB0
** (NEW)** PI Sedan side mirror ION LED Red/Red	DB1

2013 F150 Product Update

01/18/13

Please note that T2G is now the standard tire for 4x4 Platinum and 4x4 FX with Appearance Package in addition to optional for all configurations where T2E is an option.

2013 MODEL YEAR VSO SCHOOL BUS YELLOW, SPECIAL PAINT FORMULATION

9/14/12

School Bus Yellow will no longer be a NO CHARGE option on the F150 and F Super Duty vehicle lines. The price will be the same as other special paint formulations for those two vehicle lines. That pricing is: F150 WSD \$532.00 MSRP \$649.00 F Super Duty WSD \$544.00 MSRP \$664.00.

VSO ORDER SUBMISSION

2/11/11

When submitting VSO orders, with existing VSO order codes, please ensure to also include the code 'IHD'. This will place the unit(s) on a VSO hold allowing the orders to show on the VSO reporting as well as give better flexibility when scheduling. VSO inquires, for new options and paint, will remain the same process.

PRODUCT INFORMATION REFERENCE SUMMARY

This Reference Summary reflects information published in previous editions of the Fleet DNB
 Previous editions can be accessed by clicking on the link below

http://www.fmcddealer.dealerconnection.com/sites/ford_lm/Sales/VehicleSalesPrograms/FleetSalesandService/FleetDNBs/Pages/default.aspx
[Sales >> Vehicle Sales Programs >> Fleet Sales and Service >> Fleet Dealer News Bulletins \(DNBs\)](#)

DNB SUBJECT	DNB REFERENCE	
2013 E-Series E-350 Super Duty Cargo Van (760a)	1228	07/13/12
12MY Super Duty – 6.8L Engine Balance Out	1226	06/29/12
12MY F-150 E-Lock Axle On Material Hold	1155	01/20/12
Discontinuation of 12my F-150 Cargo Management Options 68m and 50c	1141	10/14/11
Navigation Radio Update – Supply Back To Free Demand	1137	9/16/11
Entertainment Systems	1144	11/4/11
2012 MY Flex	1125	6/24/11
2011 MY Expedition (US Market)	1124	6/17/11
2011 MY Super Duty - 17" BSW a/t tire (TBM) ** material hold **	1120	5/20/11
2011 MY Ranger Speed Control (US and Some Export Markets)	1116	4/21/11
2011/2012 My Scheduling Update	1109	3/11/11
2011 Explorer	1109	3/04/11
2011MY Ranger Job #1/Job #2 Change-Over Timing (US and Some Export Markets)	1107	2/18/11
2011 My Explorer – Factory Invoiced Accessories - (FIA) Option Information 2011 My Ranger - Body Side Molding Option - No Longer Available (All Markets)	1101	1/7/11
2011 My Explorer – Factory Invoiced Accessories - (FIA) Option Information	1101	1/7/11
2011my – Super Duty 10,000lb GVWR/ F-350 SRW Chassis Cab - Material Hold Lifted	1101	1/7/11
2011 My Super Duty: Operator Commanded - Regeneration (OCR) At Idle	1101	1/7/11
2011 My – Transit Connect - Floor Mat Availability W/Vinyl Floor Coverings	1101	1/7/11

FLEET PROGRAMS

2012/2013 FUSION RAPID ORDER FULFILLMENT PROGRAM

****REVISED** 8/17/12**

We are pleased to announce the **Continuation of the Fusion Rapid Order Fulfillment Program**. The program is for eligible Fleet accounts for the **2013** Model Year and provides an ongoing inventory of Fusion units built at the Hermosillo Assembly Plant for dealer and Fleet Management Company use in meeting emergency or special needs of fleet customers. These units contain a variety of trim levels and color selections for fast delivery (average target delivery timing of **25 days**, depending on geographic location).

National Fleet Incentives

All current National Fleet incentives apply to eligible FIN customers on vehicles purchased from the program. If you have any questions regarding this program, please call the Fleet Customer Information Center

The 2012MY Fusion Rapid Order Fulfillment Program (FROFP) is now active through our fleet website (www.fleet.ford.com). Please take a look at the current inventory and consider this pool for any customers who may have immediate needs.

The 2013MY Fusion Rapid Order Fulfillment Program (FROFP) is expected to be active through our fleet website (www.fleet.ford.com) in mid-October.

https://www.fleet.ford.com/OrderingCenter/rapid_order_fulfillment/fusion_default.asp

FLEET PROGRAMS REFERENCE SUMMARY

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http://www.fmcdealer.dealerconnection.com/sites/ford_lm/Sales/VehicleSalesPrograms/FleetSalesandService/FleetDNBs/Pages/default.aspx
[Sales](#) >> [Vehicle Sales Programs](#) >> [Fleet Sales and Service](#) >> [Fleet Dealer News Bulletins \(DNBs\)](#)

<u>DNB SUBJECT</u>	<u>DNB REFERENCE</u>	
2013 Rental Announcements	1225	6/22/12
2012 MY FRAC/LRAC/DDR Final Order Dates	1230	7/27/12
Vin-Based Floor Plan & FDAF Advertising - EFC01051DC	1202	1/13/12
2012 Focus – Rental Availability	1125	6/24/11
Super Duty Fleet Customer Loyalty Incentive	1130	7/29/11
2011 Rental Announcements	1026	7/02/10

2013/2014 MY

CAR & TRUCK NOTES:

- All Dates are subject to change – All changes will be communicated via the Fleet DNB and Fleet.Ford.Com
- Selected vehicle lines and/or options may balance out earlier than reflected due to high demand and/or commodity shortage.
- Shaded boxes indicate dates in the past.
- **Information will be added as data becomes available**

FORD DIVISION - CAR						
VEHICLE LINE / CURRENT MY	13 MY Fleet Final Order Due Date	13 MY Last Day to Spec Change/ Cancel	13 MY Job Last Date	14 MY Order Bank Open Date	14 MY Scheduling Begins	14 MY Job #1 Date
C-Max	5/3/13	5/10/13	6/30/12	3/25/13	6/13/13	7/8/13
Fiesta	1/25/13	2/22/13	4/27/13	2/28/13	3/14/13	4/29/13
Focus/Focus BEV	5/3/13	5/10/13	6/30/12	3/25/13	6/13/13	7/8/13
Fusion	4/26/13	5/3/13	7/13/13	4/15/13	5/16/13	7/15/13
Mustang Commodities ○ Body Styles: P8J & P8K N/A for Fleet ordering	10/26/12	11/2/12	1/22/13	11/12/12	12/13/12	1/22/13
Taurus	4/12/13	4/16/13	6/2/13	2/25/13	5/2/13	6/3/13

FORD DIVISION - CROSSOVER / SUV / TRUCK						
VEHICLE LINE / CURRENT MY	13 MY Fleet Final Order Due Date	13 MY Last Day to Spec Change/ Cancel	13 MY Job Last Date	14 MY Order Bank Open Date	14 MY Scheduling Begins	14 MY Job #1 Date
Econoline	6/28/13 NEW!	7/5/13 NEW!	8/29/13 NEW!	4/15/13	7/25/13 NEW!	9/2/13 NEW!
Edge	TBD	TBD	TBD	TBD	TBD	TBD
Escape	4/12/13	4/16/13	6/2/13	2/18/13	5/2/13	6/3/13
Expedition • Autumn Red	TBD N/A	TBD N/A	TBD 12/14/12	TBD	TBD	TBD
Explorer	4/12/13	4/16/13	6/2/13	2/25/13	5/2/13	6/3/13
Flex	3/15/13	3/22/13	5/3/13	3/11/13	4/11/13	5/6/13
F150 KC Dearborn ○ Body styles W1R & X1R N/A for Fleet ordering	TBD	TBD	TBD	TBD	TBD	TBD
Transit Connect	3/22/13	N/A *	8/3/13	4/8/13	5/16/13	TBD
Motorhome F53 (F5D), F59 (F5K)	2/1/13	6/20/13	7/26/13	5/6/13	6/27/13	7/29/13
F650-750	TBD	TBD	TBD	TBD	TBD	TBD
Super Duty • Autumn Red • Twin I Beam w/DRW *F350 4x2 Only*	5/24/13 N/A 3/29/13	5/31/13 N/A	7/19/13 12/14/12	5/14/13 NEW!	6/13/13	7/22/13

* Unable to spec change or cancel a Transit Connect that has been selected for scheduling.

POLICE INTERCEPTOR - SEDAN						
VEHICLE LINE / CURRENT MY	13 MY Fleet Final Order Due Date	13 MY Last Day to Spec Change/ Cancel	13 MY Job Last Date	14 MY Order Bank Open Date	14 MY Scheduling Begins	14 MY Job #1 Date
PI SEDAN	4/12/13	4/16/13	6/2/13	2/25/13	5/2/13	6/3/13

POLICE INTERCEPTOR - UTILITY						
VEHICLE LINE / CURRENT MY	13 MY Fleet Final Order Due Date	13 MY Last Day to Spec Change/ Cancel	13 MY Job Last Date	14 MY Order Bank Open Date	14 MY Scheduling Begins	14 MY Job #1 Date
PI UTILITY	4/12/13	4/16/13	6/2/13	2/25/13	5/2/13	6/3/13

LINCOLN - CAR						
VEHICLE LINE / CURRENT MY	13 MY Fleet Final Order Due Date	13 MY Last Day to Spec Change/ Cancel	13 MY Job Last Date	14 MY Order Bank Open Date	14 MY Scheduling Begins	14 MY Job #1 Date
MKS	4/12/13	4/16/13	6/2/13	2/25/13	5/2/13	6/3/13
MKZ	4/26/13	5/3/13	7/13/13	4/15/13	5/16/13	7/15/13

LINCOLN - CROSSOVER / SUV / TRUCK						
VEHICLE LINE / CURRENT MY	13 MY Fleet Final Order Due Date	13 MY Last Day to Spec Change/ Cancel	13 MY Job Last Date	14 MY Order Bank Open Date	14 MY Scheduling Begins	14 MY Job #1 Date
MKT	2/8/13	3/22/13	5/3/13	3/11/13	4/11/13	5/6/13
MKX	TBD	TBD	TBD	TBD	TBD	TBD
Navigator • Autumn Red	TBD N/A	TBD N/A	TBD 12/14/12	TBD	TBD	TBD

SCHEDULING HELPFUL HINTS

Unlike retail or stock orders, Fleet orders are prioritized based on a two-digit alpha-numeric priority code which indicates the month and the week an order needs to be built. Numeric priority codes (including 99) are not valid Fleet priority codes. See the Fleet Priority Code Calendar link below for valid priority codes. Please be aware of the following:

- First available priority codes are calculated weekly based on current order bank, available allocation, controlled commodities, and plant downtime. It is very important to review the Fleet DNB weekly as first available priority codes can sometimes change drastically if, for example, there is a large influx of orders received.
- Fleet receives a pre-determined amount of allocation (production slots) each month for weekly scheduling. Once the amount of orders prioritized for that week/month exceeds the available allocation, the first available priority code is moved out to the next week/month.
- Orders are selected for scheduling based on priority code first, then by order receipt date. Despite how long an order has been in the unscheduled order bank, if the plant is not yet filling the production week associated with the requested priority code, the order will remain unscheduled.
- As a general rule of thumb, production dates are at least one month out from order receipt date.
- Every effort is made to accurately estimate the lead times, and to reflect longer lead times of specific commodities. In the absence of adjusted lead times for commodities, please use the high, medium, or low risk rating as a guide.

Please review specific vehicle line information below to assist in ordering your vehicles for timely delivery. Every attempt will be made to honor the requested Fleet priority code but due to unforeseen circumstances such as plant downtime or commodity issues, this may not be possible. The information and estimated timing indicated below are correct at the time of publication. Availability and timing are subject to change without notice. Acceptance of an order by Ford Motor Company does not constitute a commitment to build or a guaranteed delivery date.

<u>DESIRED PRODUCTION DATE</u>	<u>PRIORITY CODES</u>	<u>PLACE ORDERS BY</u>
March	C1, C2, C3, C4	February 1
April	D1, D2, D3, D4	March 1
May	E1, E2, E3, E4, E5	April 1

- CURRENTLY SCHEDULING FOR **MARCH** PRODUCTION
- SCHEDULING FOR **APRIL** PRODUCTION BEGINS 3/13/13

Week 5 Priority Codes

Effective mid-April 2010, the system will automatically change Week 5 priority codes to Week 4 whenever a month does not contain a full fifth week. For example, in the month of May, any unscheduled orders placed with "E5" will be changed to "E4".

The 2012 and 2013 Fleet Priority Code Calendars can be accessed at:
https://www.fleet.ford.com/OrderingCenter/ordering_and_production/priority_code.asp

2013 MODEL YEAR

<u>Vehicle Line</u>	<u>Priority Codes For New Orders</u>		<u>Currently Filling Week¹</u>	<u>Down Weeks</u>	<u>Estimated Lead Time (Order to Delivery)²</u>	<u>Possible Scheduling Delays³</u>
	<u>First Available</u>	<u>Last Available</u>				
2013MY						
Edge	C3	L1	C2 – 3/11		8-10 Weeks	No Delays <ul style="list-style-type: none"> • Limited Version K3K/K4K 300A/301A/302A Arrays - <i>High</i> • Tire: P245/60R18 A/S BSW TD1 (48.D and 49.1) – <i>Medium</i> • Sport High
Explorer	C4	E1	C2 – 3/11		8-10 Weeks	
Explorer – Police	D3	E1	C2– 3/11		12-14 Weeks	
MKS	D2	E1	C2 – 3/11		10-12 Weeks	No Delays
MKX	D3	L1	C2 – 3/11		12-14 Weeks	No Delays
Taurus Non-police	C2	E1	C2 – 3/11		6-8 Weeks	No Delays
Taurus – Police	C4	E1	C2 – 3/11		8-10 Weeks	
Flex	D2	D1	C2 – 3/11		10-12 Weeks	No Delays
MKT	D1	D1	C2 – 3/11		10-12 Weeks	No Delays LIMO- <i>Medium</i>
Escape	C4	E1	C2 – 3/11		8-10 Weeks 10-12 Weeks	SEL/LTD SE Power 10 way 904
Fiesta	C4	D4	D1–4/01	7/1	8-10 Weeks	No Delays
Focus	D1	F4	C2–3/11	7/1	10-12 Weeks	P3J and P3N TITANIUM BODY STYLE MEDIUM
Focus Electric	D1	F4	C2-3/11	7/1	14-16 Weeks	
Fusion	C4	E4	C2–3/11	7/1	10-12 Weeks	T7G D3KDE TIRE MEDIUM 64B 18” D2ULB WHL HIGH 649 18” D2UL9 WHL MEDIUM 1.6L ENGINE T7M D3KDK TIRE MEDIUM
Fusion Hybrid	D1	E4	C2–3/11	7/1	12-14 Weeks	HYBRID MEDIUM
MKZ	E1	E4	C2-3/11	7/1	14-16 Weeks	
CMAX	C3	F4	C2-3/11	7/1	10-12 Weeks	P5B BODY STYLE HIGH P5C BODY STYLE HIGH PANORAMIC FIXED GLASS ROOF HIGH 302A ARRAY MEDIUM
Econoline	C4	G3	C3–3/18	6/3, 7/1, 7/8	12-14 weeks	No Delays

Expedition	D2	H3	C2-3/11	7/1	10-12 weeks	Load Leveling Suspension – 68.L Medium
Navigator	C4	H3	C2-3/11	7/1	8-10 weeks	Heavy Duty Trailer Tow – 53.6 - Medium
F150	C3	E1	C2-3/11	7/1, 7/8	10-12 weeks	3.7L Engine (99.M) - Medium
Super Duty	C3	G2	C2-3/11	7/1	8-10 Weeks	6.7L Engine (99.T) – Medium Platinum Pkg. (17.L or 17.M) – High Twin I-Beam Suspension - 350 4x2 PU/CC DRW only - HIGH
Super Duty 450/550	C3	G2	C2-3/11	7/1	12-14 Weeks 12-14 Weeks	6.7L Engine (99.T) – Medium 450/550 Chassis Cabs only Platinum Pkg. (17.L or 17.M) - High
Medium Duty	D3	M1	D2-4/8		12-14 Weeks	No Delays
Transit Connect	D3	G1	D2-4/8		26-28 weeks	No Delays

2014 MODEL YEAR

Mustang Shelby P8J/P8K Body Styles N/A for Fleet ordering	D1	E4	C2-3/11	7/1, 7/8	8-10 weeks	No Delays GT (body codes P8C, P8F) - <i>Medium</i>
Transit Connect	J1	TBD				
MKS	F1	TBD				

¹This is the first available production week at the plant (not to be confused with "First Available Priority Code"). The "First Available Priority Code" is often beyond the first available production week at the plant due to incoming orders exceeding weekly/monthly allocation. This is meant to serve as a point of reference to help you determine when your order(s) may be submitted to the plant.

² Every effort is made to accurately estimate the lead times, and to reflect longer lead times of specific commodities. In the absence of adjusted lead times for commodities, please use the high, medium, or low risk rating as a guide.

³High-risk commodity has a lower probability of scheduling. Low-risk commodity has a higher probability of scheduling. Refer also to the *Product Information* section in the Fleet DNB for current material hold information.

GOVERNMENT SALES INFORMATION

2013 CY DEALER DEMONSTRATOR PROGRAM

12/21/12

- The attached letter details the continuation of the very successful Police Interceptor Dealer Demonstrator Program for the 2013 calendar year. Dealers that did take advantage of this program with demo's to law enforcement customers resulted in orders for the new PI's. We continue to encourage you to consider this great program by placing your orders now in preparation for the local municipal funding releases in January 2013.
- A revised Flyer and dealer claim forms will be made available on the Government Sales website in late January.
- This announcement will be available as an EFC on the dealer website on Monday, December 10th.



WEBSITE FOR ENROLLMENTS: <http://www.policeinterceptordemo.com/>

2013 CY UPFITTERS DEMONSTRATOR PROGRAM

12/21/12

- The attached letter (#1) details the continuation of the successful Police Interceptor Upfitter Demonstrator Program for the 2013 calendar year. We encourage you to pass this program information to your modifiers and upfitters so they can display their equipment on our PI's at exhibits and conferences.
- This announcement will be sent to upfitters and modifiers that participated in this year's program. Attachment #2 will also be available as an EFC on the dealer website on Monday, December 10th.



POLICE INTERCEPTOR AND SPECIAL SERVICE VEHICLE UPDATE

10/12/12

2013 Police Interceptor and F150 SSV Customer Mailing

We are in the process of sending information packets to 40,000+ state and local customers. The mailing includes:

- Police Interceptor Orders and Sales YTD Status
- 2013 Police Interceptor Brochure
- 2013 Police Interceptor Take Control Brochure
- New 3.7L Ti-VCT V6 Engine Option – Press Release
- Michigan State Test Results – Press Release
- Police Interceptor 2013 MY Job #3 Product Additions
- Police Interceptor Modifiers Guide and Technical Training
- Ford F150 Special Service Vehicle (SSV) – Press Release
- Crown North America – New Police Interceptor Ship-Through
- Ford Credit Municipal Finance Program

Please see attachment for additional information.



2013 TVPPA PROGRAM – CUSTOMER MAILING

8/24/12

- Attached is the 2013 TVPPA customer letter that will be sent to 158 members next week.



2013 TVPPA PROGRAM – DEALER INFORMATION

8/24/12

- The below attached documents address the 2013 TVPPA program information for the dealers within the seven states selling to TVPPA members.



MOBILITY MOTORING PROGRAM

8/10/12

- Mobility Motoring recently announced that the incentive for the program for the 2013 Econolines would be reduced from \$1200.00 to \$1000.00. The reduced incentive amount of \$200.00 will be covered (price protected) for contracts or Purchase Orders received prior to the July 31, 2012 date. To claim the difference in the incentive please contact Mobility Motoring at 800-952-2248.

WSD PRICE SHEETS

6/08/12

Government Sales is now able to provide you with **WSD pricing** for the 2012 and 2013 Vehicle Price Sheets. Please refer to **www.fcmdealer.dealerconnection.com** – **Vehicle Sales Programs – Fleet Sales and Service - Government Sales Home Page – Historical Price Lists** for the updated price sheets.

2013 Police Interceptor (NGPI) Complimentary “No-Charge” 5 Year/100,000 Mile Powertrain CARE Plan

5/18/12

Summary: EFC number EFC01427 will be posted in FMCDealer on 5/21/12. North American Fleet Operations and Ford ESP are pleased to announce the inclusion of a Complimentary, "No-Charge" 5 year/100,000 mile PowertrainCARE Plan coverage, with a zero (\$0) deductible on all 2013 Next Generation Police Interceptor Vehicles (NGPI) EXCEPT for vehicles registered to customers in the States of New York and Florida.

2013 POLICE INTERCEPTOR BROCHURE – REVISED VERISION

4/20/12

- We now have available for distribution the newly, more comprehensive 2013 Police Interceptor brochure. If you would like copies (limit of 25) please send me your mailing address (no P.O. Box) and we will have copies sent to you.

2013 POLICE INTERCEPTOR POSTER

4/20/12

- Our new 2013 PI poster is under way and slated for completion in late May. Once completed I will advise all of ordering timing.

2013 POLICE INTERCEPTOR – BRIGHT RED PAINT NOW AVAILBLE

3/23/12

Bright Red paint (Fire Engine Red) is now available for ordering as a VSO color (see below order codes). Contact VSO for pricing and place your orders for scheduling.

Special paint ordering code

11R13 (sedan)
12R13 (utility)

LAW ENFORCEMENT EVENTS/SHOWS – DEALER SUPPORT

1/13/12

Government sales is pleased to announce a program to provide dealers with reimbursement for participation in 2012 law enforcement events/show, see below attachment for complete details.



2013 POLICE INTERCEPTOR – MODIFIERS GUIDE

12/2/11

- We have officially rolled in our 2013 Police Interceptor Modifier's Guide – "Draft" Version (**Note: These are still "Draft" documents, the final version is targeted for mid-December, 2011. The top of each document states the information within is in "Draft" form. We ask that you please make your customer's aware that this is a Draft document at this time.**)

To access the files, proceed to the following URL: www.fleet.ford.com

1. From the "Showroom" tab, click on the drop down item titled "Police Vehicles"
2. On the far right side of the screen, there is a "Modifiers Guide" link. Click on the link titled "2013 Police Modifiers Guide"
3. There are 5 very large .PDF files. The modifier information is broken down within these sections:

Section #1:

- General Information

Section #2:

- Electrical

Section #3:

- Installation Considerations

Section #4:

- Trunk Mounting Considerations

Section #5:

- Reference Information

NOTE: The sizes of the documents are large and may take some time to load.

SUBMISSION OF AWARD LETTERS

11/25/11

- Reminder that all Award Letters must be sent to Mona Mlynarczyk (email – mmlynarc@ford.com) or fax (313-337

PRICE PROTECTION CLAIMS

11/25/11

- All Price Protection claims are to be mailed to:

Ford Motor Company
Price Protection
FCIC Government Liaison
Regent Court Bldg.
16800 Executive Plaza Dr.
Mail Drop 5S W1
Dearborn, MI 48126

ROLLOVER OR EXTENSION REQUEST

11/25/11

- All paperwork for a rollover or extension request (copy of the contract, 2011 invoices and 2012) need to be emailed to LaSalle Swinson (lswinson@ford.com) or faxed (866-278-1510).

CVPI Inventory List – Updated

****REVISED**2/03/12**

- Attached is an updated list of dealers with CVPI inventory.



GOVERNMENT SALES REFERENCE SUMMARY

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[Sales](#) >> [Vehicle Sales Programs](#) >> [Fleet Sales and Service](#) >> [Fleet Dealer News Bulletins \(DNBs\)](#)

<u>DNB SUBJECT</u>	<u>DNB REFERENCE</u>	
Upcoming 2013 Police Interceptor and Government Sales Dealership Training	1242	10/12/12
NAFLRO Government Sales Department Personnel Announcement	1234	08/24/12
2013 Ford Police Interceptor – Upfitter Demonstrator Program Announcement	1213	03/30/12
2013 Police Interceptor Dealer Demonstrator Program	1213	03/30/12
2013 PI Utility Scheduling	1225	06/29/12
2013 Police Interceptor News!	1237	09/14/12
Upcoming 2013 Police Interceptor and Government Sales Dealership Training	1236	09/07/12
2012 F-Super Duty – Order Cutoff Dates	1229	07/20/12
2012 & 2013 F150 SSV Package	1224	06/15/12
2013 Police Interceptor – New Ship-Thru	1223	06/08/12
2013 Police Interceptor Videos – AWD & Durability	1222	06/01/12
2011 LASD Police Vehicle Test Results	1209	03/02/12
2013 Police Interceptor – Now Shipping	1209	03/02/12
2012 F150 SSV-March Production	1202	01/13/12
2013 Escape	1205	02/03/12
2013 Taurus, Explorer & Edge – Order Guides & Pricing	1204	01/27/12
2013 Police Interceptor Mailing	1141	10/14/11
2013 Police Interceptor Brochure – PDF	1141	10/14/11
FFV Vehicles	1138	09/23/11
2012 TVPPA Program	1138	09/23/11
2012 Taurus and Explorer	1138	09/23/11
2013 Police Interceptor Brochure	1138	09/23/11
2013 Police Interceptor – Order Guide Updates	1138	09/23/11
2013 Police Interceptors Local GPC	1125	06/24/11
2011 Vehicles Balance Out – Updates	1119	05/13/11
Police Interceptor - Order Guide & Price List Info	1137	07/01/11
2013 Police Interceptor - Local GPC's	1137	07/01/11
2013 Police Interceptor - Ford Broadcast	1137	07/01/11
2011 Super Duty Scheduling	1137	07/01/11
2012 Concepts Pricing – Updates	1137	07/01/11
Crown Vic - Final Date For Spec Changes	1137	07/01/11
2013 Police Interceptor	1124	06/17/11
Tuxedo Black to Ebony Black - 2011 Expedition & Taurus	1119	05/13/11