



FSA INMATE MEDICAL COST MANAGEMENT PLAN

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SAVINGS UP TO 35 - 40%

Imagine the ability to save on average 35-40% or more on the charges for inmate medical claims such as the ones illustrated below. Although you get access to this national corrections network (with total of 597,216 providers, 2,971 hospitals, and 126,254 facilities), PHS will also negotiate with those providers who are not yet network participants to help contain inmate medical costs. This extensive network provides significant discounts for medical services provided outside the jail. The program can work along with any contracts or agreements you have already established to enhance your savings.

PHS can help you find **GREEN** in a sea of **RED**!

Actual Claims Data and Savings Adjudicated!

Example 1:

Provider: Quest Diagnostic				(*Total paid on claim to provider plus PHS admin fee)			28% Total Savings
Type of Service	Total Charge	Network Discount	Ineligible Charge	Eligible Charge	PHS Admin Fee	Total Paid on Claim*	
Hep B test	\$ 78.00	\$31.20	-	\$46.80	\$ 9.36	\$56.16	
Hep B surf AB	\$ 81.12	\$32.45	-	\$48.67	\$ 9.73	\$58.40	
Hep B core AB	\$ 88.40	\$35.36	-	\$53.04	\$10.61	\$63.65	
Hep A AB	\$101.92	\$40.77	-	\$61.15	\$12.23	\$73.38	
Hep C AB	\$134.16	\$53.66	-	\$80.50	416.10	\$96.60	
TOTALS:	\$483.60	\$193.44	\$0.00	\$290.16	\$58.03	\$348.19	

Example 2:

Provider: Lake City Medical Center					(*Total paid on claim to provider plus PHS admin fee)		27% Total Savings
Type of Service	Total Charge	Network Discount	Ineligible Charge	Eligible Charge	PHS Admin Fee	Total Paid on Claim*	
Med-Sur Supp	\$ 1.76	\$ 0.70	-	\$ 1.06	\$ 0.21	\$ 1.27	
Sterile Supp.	\$ 13.14	\$ 5.25	-	\$ 7.89	\$ 1.57	\$ 9.46	
Xray of Hand	\$ 736.00	\$294.40	-	\$441.60	\$ 88.32	\$529.92	
ER Visit	\$1241.00	\$496.40	-	\$744.60	\$148.92	\$893.52	
TOTALS:	\$1991.90	\$796.75	\$0.00	\$1195.15	\$239.02	\$1434.17	

Example 3:

Provider: Tallahassee Memorial Hospital				(*Total paid on claim to provider plus PHS admin fee)			61% Total Savings
Type of Service	Total Charge	Network Discount	Ineligible Charge	Eligible Charge	PHS Admin Fee	Total Paid on Claim*	
Pharmacy	\$ 10.40	-	\$ 10.40	-	-	\$ 0.00	
IV Solutions	\$ 166.75	-	\$166.75	-	-	\$ 0.00	
Glucose Test	\$ 39.34	\$ 15.73	-	\$ 23.61	\$ 4.72	\$ 28.33	
Xray of Chest	\$ 458.14	\$ 431.95	-	\$ 26.19	\$129.58	\$ 155.77	
CT Angiography	\$3472.34	\$2955.53	-	\$516.81	\$886.66	\$1403.47	
ER Visit	\$1143.82	\$ 951.37	-	\$192.45	\$285.41	\$ 477.86	
TOTALS:	\$5290.79	\$4354.58	\$177.15	\$759.06	\$1306.37	\$2065.43	

Tie these savings back to the Catastrophic Inmate Medical Insurance and the county jails may see a reduction in upfront costs on the claim itself as well as on the excess premiums for those high cost claims.



FSA Inmate Medical Cost Management Plan (IMCMP)
IMCMP administered by Hunt Insurance Group, LLC

3606 Maclay Blvd S., Ste. 204, Tallahassee, FL 32312 • Toll Free: (800) 763-4868 • Fax: (850) 385-2124 • www.huntins.com

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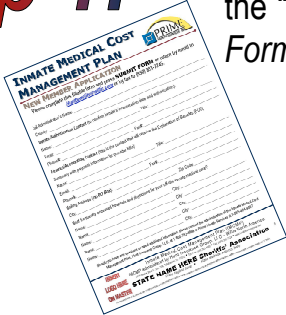
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PROCESS WORKFLOW FOR THE PRIME HEALTH SERVICES (PHS) NETWORK

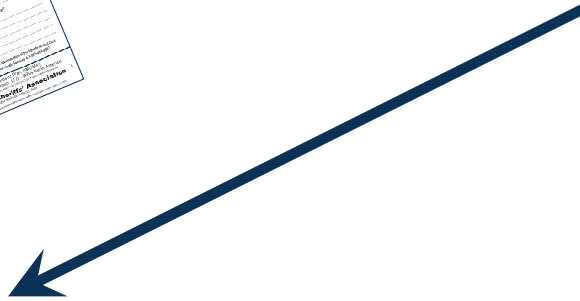
Step 1:

Sign up! Complete the "New Member Form"



Step 2:

Does an Inmate need offsite medical service? A brief call to PHS will start the process... 1-855-404-9857



Step 3:

Provide your ID Card to the Medical Provider. This will ensure they have the network and billing information to accurately handle the claim.



Step 4:

PHS applies contracted discount adjustments to the claim. A summary report and invoice are sent to your facility specified contact.



Step 5:

Remit payment to PHS based on the invoice received. Retain claims summary report for auditing and financial backup.



Money Saved!!!



Should you have any questions or need additional information, please contact the administrators of the FSA Inmate Medical Cost Management Plan, Hunt Insurance Group, LLC, at 1-800-763-4868 or Prime Health Services at 1-855-404-9857.



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MORE THAN JUST A NETWORK

Pre-certification:

A toll-free number is provided to the county jail for the purpose of calling to authorize the inmate for offsite medical treatment. Pertinent information is taken at this time to ensure the county jail is only responsible for medical services during the inmate's incarceration. Medical claims are only processed and paid if the inmate was in custody at the time of service.

Scrubbing:

Prime Health's state of the art software is equipped to adjudicate medical claims according to the Center for Medicare and Medicaid (CMS) standards to assure that only appropriate claim charges on bills are reimbursed. Individual edits are performed at the detail claim line level and include industry standard edits such as: unauthorized/inappropriate services, incomplete claims, duplicate claims, invalid or excessive codes, and unbundled charges.

Negotiations/PPO:

Once a claim has been scrubbed for accuracy, Prime Health applies a discount based on the contract held between Prime Health and the provider. If a current contract does not exist, our professional negotiations team will negotiate directly with the provider to achieve the deepest possible discount for the county jail. Through either the PPO or the negotiations channel, counties stand to receive some of the deepest discounts available in our industry.



Repricing:

Prime Health accesses its proprietary repricing system which has the ability to fully integrate our deeply discounted PPO network, as well as real time negotiations, and apply those reductions to the medical claims. Our repricing services are performed onsite at Prime Health and our system allows for timely processing of bills and administrative efficiency. Upon each completed processed claim, we will provide you a summary showing the medical service provided and the discount received.

Reporting:

Prime Health will provide you with reporting to fit your specific needs. Our capabilities range from basic savings reports, to most frequently occurring injuries, or other data specific to your inmate incident mix. We are happy to build any reports that you feel will help you analyze your program.



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