

SCHEDULING HELPFUL HINTS

Fleet orders are prioritized based on two-digit alpha-numeric priority codes indicating month/week orders needs to be built. Numeric priority codes are not valid for Fleet. See Fleet Priority Code Calendar link below for valid priority codes. Please be aware of the following:

- First available priority codes are calculated weekly based on current order bank, available allocation, commodities, and plant downtime. It is very important to review the Fleet DNB weekly as first available priority codes can sometimes change drastically if, for example, a large influx of orders is received.
- Fleet receives a pre-determined production slots each month for weekly scheduling. Once the amount of orders prioritized for that week/month exceeds the available allocation, the first available priority code is moved out to the next week/month.
- Orders are selected for scheduling based on priority code first, then by order receipt date. Despite how long an order has been in the unscheduled order bank, if the plant is not yet filling the production week associated with the requested priority code, the order will remain unscheduled.
- As a general rule of thumb, production dates are at least one month out from order receipt date.
- Every effort is made to accurately estimate the lead times, and to reflect longer lead times of specific commodities. In the absence of adjusted lead times for commodities, please use the high, medium, or low risk rating as a guide.
- This document does not apply to VSO orders.

Please review specific vehicle line information below to assist in ordering vehicles for timely delivery. Every attempt is be made to honor requested Fleet priority code. Due to unforeseen circumstances such as plant downtime or commodity issues, this may not be possible. The information and estimated timing indicated below are correct at time of publication. Availability and timing are subject to change without notice. Acceptance of an order by Ford Motor Company does not constitute a commitment to build or a guaranteed delivery date.

<u>DESIRED PRODUCTION DATE</u>	<u>PRIORITY CODES</u>	<u>PLACE ORDERS BY</u>
October	K1, K2, K3, K4	September 1
November	L1, L2, L3, L4, L5	October 1
December	M1, M2, M3, M4	November 1

- CURRENTLY SCHEDULING FOR **OCTOBER** PRODUCTION
- SCHEDULING FOR **NOVEMBER** PRODUCTION BEGINS 10/11/17

Week 5 Priority Codes

The system will automatically change Week 5 priority codes to Week 4 whenever a month does not contain a full fifth week. For example, in the month of May, any unscheduled orders placed with "E5" will be changed to "E4".

The 2015 Fleet Priority Code Calendar can be accessed at:

https://www.fleet.ford.com/OrderingCenter/ordering_and_production/priority_code.asp

<u>Vehicle Line</u>	<u>Priority Codes For New Orders</u>		<u>Currently Filling Week¹</u>	<u>Down Weeks</u>	<u>Estimated Lead Time (Order to Delivery)²</u>	<u>Possible Scheduling Delays³</u>
	<u>First Available</u>	<u>Last Available</u>				

2017 MODEL YEAR

Explorer Non-Police	B/O	B/O	B/O	B/O	B/O	
Explorer Police	B/O	B/O	B/O	B/O	B/O	
Mustang	B/O	B/O	B/O	B/O	B/O	
Super Duty	K4	L1	J4 – 9/25	12/25	Chassis Cab 10-12 weeks Non Chassis Cab 12-14 weeks	ADAPTIVE STRG N/A on XLT Trim 60.A or 96.D CARIBOU paint early B/O 81.H5 PN4EA 7/24 PRODUCTION WEEK
FIESTA	L1	M1	K4 – 10/23	9/18, 10/16, 10/30, 11/6, 12/25	10-12 weeks	AUTO TRANS 44.A HIGH
Taurus Non-Police	B/O	B/O	B/O	B/O	B/O	
Taurus Police	B/O	B/O	B/O	B/O	B/O	

2018 MODEL YEAR

Motorhome	L4	TBD	K4 – 10/23	10/30, 12/25	14-16 weeks	
Transit Connect	L2	E5	K4 – 10/23		18-20 weeks	School Bus Yellow: Incremental 8 weeks
Ecosport	K4	TBD	K4 – 10/23		18-20 weeks	
Fusion	K2	F2	J4 – 09/25	9/18, 10/16, 10/30, 12/25	8-10 weeks	S – HEV - P0U body style HIGH Less Fog Lamps JBKAA
Expedition	L3	TBD	K4 – 10/23	12/25	10-12 weeks	
Navigator	M1	TBD	K4 – 10/23	12/25	14-16 weeks	
Flex	K4	TBD	J3 – 09/18	12/25	12-14 weeks	
MKT	J4	TBD	J3 – 09/18	12/25	8-10 weeks	
Escape	K3	TBD	J4 – 09/25	12/25	10-12 weeks	
MKC	J4	TBD	J4 – 09/25	12/25	8-10 weeks	
Taurus Non-Police	K4	TBD	K3 – 10/16	12/25	12-14 weeks	
Taurus Police	K4		K3 – 10/16	12/25	12-14 weeks	
Explorer Non-Police	L2	TBD	K3 – 10/16	12/25	14-16 weeks	
Explorer Police	L1		K3 – 10/16	12/25	12-14 weeks	
Edge	K2	TBD	K2 – 10/09	12/25	10-12 weeks	

MXK	L1	TBD	K2 – 10/09	12/25	12-14 weeks	
F150	K2	F4	J4 – 9/25	DTP: 12/25 KCAP: 12/25, 2/5	8-10 weeks	2018MY Flex Fuel Ethanol (GBVAK)(98F) Late Availability DTP & KCAP: 10/2/17 18MY Added Starter Raptor Ruby Red Paint – PNEAM: 10/30/17 18MY Added Starter Lead Foot PN4FH Paint all Sport Versions (DTP Only): XL Sport (AACS1), XLT Sport (AACS2), Lariat Sport (AACS3) DTP: 10/30/17 18MY Job#2 3.0L Diesel (S4PJCC) DTP Only: 02/26/18
Medium Truck	M2	F3	K4 – 10/23	12/25	18-20 weeks	Instrumentation Pack #3 (HKAAH) – 1/2/18 Frame Rail Drill (CWBAD) – 1/2/18 5th Wheel Side Plates Prep Pack (C1EAC) – 4/2/18
Transit	K4	TBD	K4 – 10/23	9/25, 10/2, 12/25, 1/15	10-12 weeks	
Econoline	K4	F3	K4 – 10/23	12/25	10-12 weeks	
MKZ	K1	F2	J4 – 9/25	9/18, 10/16, 10/30, 12/25	8-10 weeks	SELECT SERIES MEDIUM PREMIERE SERIES MEDIUM MOON ROOF CHABA 13.P HIGH
CONTINENTAL	K2	TBD	K2 – 10/9	9/25, 10/30, 12/25	8-10 weeks	
MUSTANG	L4	TBD	K4 – 10/23	9/25, 10/30, 12/25	12-14 weeks	64.6 D2UEF 8X18 paint alum whl HIGH
FOCUS	M1	E1	K4 – 10/23	9/11, 10/30, 12/25	12-14 weeks	
CMAX	M2	E1	K4 – 10/23	9/11, 10/30, 12/25	14-16 weeks	

¹ First available production week at the plant (not to be confused with "First Available Priority Code"). "First Available Priority Code" is often beyond the first available production week at the plant due to incoming orders exceeding weekly/monthly allocation. This is a point of reference determine when order(s) may be submitted to the plant.

² Every effort is made to accurately estimate the lead times, and reflect longer lead times of specific commodities. In the absence of adjusted lead times for commodities, please use the high, medium, or low risk as a guide.

³High-risk commodity has a lower probability of scheduling. Low-risk commodity has a higher probability of scheduling. Refer also to the *Product Information* section in the Fleet DNB for current material hold information.